

12.

SC1675B/2016: UPGRADE, MAINTENANCE AND SUPPORT OF OVERSTRAND MUNICIPALITY'S RADIO FREQUENCY NETWORK FOR A CONTRACT PERIOD ENDING 30 JUNE 2023

2/B

C Johnson

22 April 2021

ICT Systems Developer

(028) 313 8190

1. Executive Summary

The purpose of this report is to provide the necessary information and motivation on the proposed amendment of CONTRACT NUMBER SC1675A/2016: UPGRADE, MAINTENANCE AND SUPPORT OF OVERSTRAND MUNICIPALITY'S RADIO FREQUENCY NETWORK FOR A CONTRACT PERIOD ENDING 30 JUNE 2021, in terms of the enabling provisions of Section 116(3) of the Local Government: Municipal Finance Management Act, Act No. 56 of 2003 (MFMA), in order to enable the Accounting Officer to take an informed decision when considering the request for the amendment of the contract.

2. Service Delivery and Budget Implementation Plan - IGNITE

Directorate: Management Services

Department: Information and Communication Technology

3. Compliance with Strategic Priorities

Provision of democratic, accountable and ethical governance

Provision and maintenance of municipal services

4. Delegated Authority

None

5. Legal Requirements

Local Government: Municipal Finance Management Act, 2003 (Act 56 of 2003)
[MFMA]

Local Government: Municipal Systems Act, 2000 (Act 32 of 2000)

Overstrand Municipality Supply Chain Management Policy, as amended

Overstrand Municipality Contract Management Policy, as amended

MFMA Circular No. 73 issued by National Treasury

6. Background/Discussion/Evaluation/Conclusion

Background

The RF Network was put in place about 12 years ago from the amalgamation of the requirements for PABX and Network connectivity. The solution was put in

place in order to provide connectivity between the various Overstrand administrations and remote offices and provide Voice over IP telephony (VoIP), Email and Corporate systems connectivity to these sites. The initial contract was awarded to Gijima Holdings, who subcontracted Comsol Networks (Pty) Ltd, previously known as Communications Solutions (Pty) Ltd, and hereafter referred to as COMSOL, to do the RF Network portion of the contract. COMSOL thus initially designed and installed the network and has maintained the network since its inception.

When the Gijima contract ended, it was decided not to renew the contract as we wanted to (1) split the PABX and RF Network portions, and (2) move from a partial analogue/digital PABX solution to a fully VoIP onsite/hosted environment. That was when we put out the tender SC1675/2016 for the RF Network upgrade and maintenance, which was awarded to COMSOL and which terminated on 30 June 2018.

The Overstrand Municipality entered into the contract (SC1675A/2016) with COMSOL after they were awarded the tender for the upgrade, maintenance and support of the Radio Frequency (RF) network. COMSOL complied with all the tender requirements and specifications, in addition to being the sole tenderer. The contract encompassed a portion of the upgrade of the RF Wireless network as well as the maintenance and warranty of the RF Network thereafter.

Section 116(3) of the MFMA provides as follows:

- “(a) the reasons for the proposed amendment have been tabled in the council of the municipality or, in the case of a municipal entity, in the council of its parent municipality; and
- (b) the local community-
 - (i) has been given reasonable notice of the intention to amend the contract or agreement; and
 - (ii) has been invited to submit representations to the municipality or municipal entity.”

The proposed amendment of contract SC1675A/2016 was advertised for public comment as follows:

Date of Advertising: 17 February 2021
 Method of Advertising: Hermanus Times, Overstrand Herald, Gansberg
 Closing Date for Comments: 17 March 2021

No comments were received by the closing date of 17 March 2021.

Section 116 (3) of the MFMA should however be read together with MFMA Circular No. 73 issued by National Treasury, May 2013. In terms of the said circular, the following power/duty was conferred to Council which is cited as follows:

‘Considering the reasons for the proposed amendment of a contract or agreement and any representations that may have been received regarding the proposed

amendment of a contract or an agreement procured through the supply chain management policy of the municipality **and deciding whether to consent to the amendment of the contract or agreement.**

Discussion

It is proposed that contract SC1675A/2016 terminating on 30 June 2021, be amended to remain in effect for a period of 26 months from 1 May 2021 to 30 June 2023 for the following reasons:

- the requirements that was placed on the skillsets and expertise needed to perform the procurement, setup, installation and maintenance of the network
- be big enough to support the scope and setup of our RF Network
- have the manpower to provide the necessary critical SLA response times required, Overstrand Wide, and
- providing an ongoing warranty of the products that we not only purchased, but also the equipment already in place.

Due to these reasons and the price and service rendered, outlined below, COMSOL were the only responder to the tender at the time, however, they also complied with the technical, evaluation and compliance criteria and were eventually awarded the contract. Due to the nature of the requirements, it was believed that any subsequent tender will produce the same results. There were many (more than 5) service providers at the compulsory tender meeting and the general sentiment was that they were not prepared to accept the risk of the warranties on new and existing equipment. Their costing models also wanted to include cost of transport and after hour's rates, which would have been a problem for ICT in terms of budgets and risks.

Price

The monthly set value paid was initially less than or equal to the combined rate paid to Gijima at the time they were managing COMSOL as a third party. The current rate reflects that discounted rate, and with the normal CPI or 6% (whichever is lower) escalation rate applied to the current contract, it is considered low in the current climate where ICT Service Providers are expecting a 10% escalation annually.

The proposed rates going forward would be the same rate, escalated as normal, CPI or 6% (whichever is lower). This allows the Municipality to curb budget requests and allow for normal CPI escalation in our 3-year budget cycle. This monthly set rate, when you considering the scope, geographic area covered, hardware/equipment involved and support infrastructure and personnel required to successfully managed our environment (new rate R48 167.63) is low when compared to a 32-MB Internet fibre connection we get from Telkom (R42 000 per month).

Service

COMSOL has been an excellent and trustworthy Service Provider throughout its entire tenure as our RF Network Service Provider. This spans not only the last 2 and a bit years, but also the previous 9-10 years of service and maintenance of the network.

The service provider:

- always responds according to the SLA, and when they cannot it is because of extraneous factors, such as heavy rain, lightning or weather;
- prioritises our request, and if needed, we have an escalation to their senior management;
- advises on new sites, troubleshoot problems caused by others on existing sites (bandwidth clashes) and the elements;
- replaced broken or damaged equipment and those that have succumbed to wear and tear / weather at no cost to the municipality and without any problems, honouring their contractual obligations;
- helps and advises in terms of strategic plans going forward, as well as to re-use equipment that are being replaced with larger bandwidth to sweat our assets and getting the most return on our investments.

In short, they have become crucial in managing a core system for the municipality, without which we would not have connectivity to our remote, branch and administrative offices, no VoIP capability, no centralised services, no internet for our outlying offices, no Disaster Recovery and remote offsite backups

The municipality cannot as an organisation afford to misstep in the management of this system as it provides the core connectivity to all our offices Overstrand wide, without which we would not be able to function or deliver on our Service Delivery mandate. Connectivity has been declared a critical business service through the Covid-19 pandemic, and the municipality needs to ensure that we can rely on our systems in order to meet our service and delivery demands.

The municipality has also embarked on a CCTV project throughout the Overstrand, and COMSOL are strategic partner in providing the backbone to this infrastructure to this project ensure safety and security, that is, COMSOL will only provide the equipment and services in which they have competencies and is within the ambit of the contract. There is another SCM process being followed to procure the CCTV camera equipment, its maintenance and management and does not form part of this contract. The backbone RF network for this project is done via the same terms and conditions as the ICT data network, including the same warranties.

Additionally, the Overstrand has begun the progressive move to online systems, such as Microsoft Teams and Outlook, and in order for this to work, it requires a stable, reasonably fast and growing network to meet the demands our users are placing on the network. COMSOL is a reputable contractor, with the skills, expertise and equipment available for execution of the proposed amendment, and they have excellent knowledge of local conditions and infrastructure. The Support,

continuing operation for installation and maintenance is paramount to the delivery of services from and to the municipality.

The contract has a set value based on the total expenditure, as per the SAMRAS financial system as well as as-and-when expenditure for the duration of the contract, as indicated in the table below:

Ref no	SC1675A/2016
Service Provider name	Comsol Networks (Pty) Ltd
Description	Upgrade, Maintenance And Support Of Overstrand Municipality's Radio Frequency Network
Responsible For Service Level Agreement	D Arrison C Johnson
Total Estimated expenditure extension (Excl. VAT)	1 358 481.33

The purpose of displaying the above information motivates that a Section 116(3) process of the Local Government: Municipal Finance Management Act, Act No. 56 of 2003 (MFMA) was followed.

As required, the item was included on the agenda for the Bid Evaluation Committee in April 2021 and by the Bid Adjudication Committee.

7. Financial Implications

Source of Funding: Operating Budget Provisions

SCOA Item Description	: OperCost:Ext Comp Serv-Wireless Ntwrk
SCOA Cost Account	: 20200630035589
SCOA Unique Key	: 10660222160000
Budget Provision 2021/2023	: R 3 254 484.00
Balance Available 2021/2023	: R 2 397 114.56
Funds Required 2021/2023	: R1 358 481.33 (excl. VAT)
	: R1 562 253.54 (incl. VAT)

8. Staff Implications

None

9. Comments from other Departments, Divisions and Administrations**Demand & Procurement**

A compliance check was performed on 2020/04/20 and it was found that Comsol Networks (Pty) Ltd complies in all respects with the administrative requirements of the SCM Unit.

Contract Management

It is confirmed that contract SC1675A/2016 is still active and the proposed extension of the contract is supported. This is the second extension to the existing contract and a Section 116(3) amendment as required by the MFMA is being followed. The successful amendment of this contract is subject to Council's consent to the proposed amendment of the contract.

10. Annexures

- Annexure A: Public notice of intention to amend the Contract
- Annexure B: Addendum to the Contract (intent to amend)
- Annexure C: SCM compliance checklist
- Annexure D: Confirmation of schedule of rates
- Annexure E: Calculations of estimated expenditure

RECOMMENDATION TO THE COUNCIL:

1. that **cognisance be taken** of the reasons for the proposed amendment of SC1675B/2016: Upgrade, Maintenance and Support of Overstrand Municipality's Radio Frequency Network for a contract period ending 30 June 2023, in terms of the enabling provisions of Section 116(3) of the Local Government: Municipal Finance Management Act 2003 (Act 56 of 2003), and that the amendment be consented to;
2. that **cognisance be taken** that no recommendations or representations were received from the local community by closing date, 17 March 2018; and
3. that the contract will terminate on the 30 June 2023.

RESPONSIBLE OFFICIAL :**C JOHNSON
C ROETS****TARGET DATE FOR IMPLEMENTATION :****1 MAY 2021**



NOTICE/KENNINGSEWINGI/SAZISO

<p>NOTICE IN TERMS OF SECTION 116(3) OF THE LOCAL GOVERNMENT: MUNICIPAL FINANCE MANAGEMENT ACT, 2003 (ACT 56 OF 2003) FOR THE PROPOSED AMENDMENT OF THE EXISTING AGREEMENT WITH COMMUNICATIONS SOLUTIONS (PTY) LTD FOR UPGRADE, MAINTENANCE AND SUPPORT OF OVERSTRAND MUNICIPALITY'S RADIO FREQUENCY NETWORK.</p>	<p>KENNINGSEWING INGEVOLGE ARTIKEL 116(3) VAN DIE WET OP PLAASLIKE REGERING: MUNISIPALE FINANSIELE BESTUUR, 2003 (WET 56 VAN 2003) VIR DIE VOORGESTELDE WYSGING VAN DIE BESTAANDE OOREENKOMS MET COMMUNICATIONS SOLUTIONS (EDMS) BPK VIR DIE OPGRADEING, ONDERHOUD EN ONDERSTEUNING VAN OVERSTRAND MUNISIPALITEIT SE RADIO FREKWENSIE NETWERK.</p>	<p>ISAZISO SECANDELO-116(3) LOMTHETHO ILOCAL GOVERNMENT: MUNICIPAL FINANCE MANAGEMENT ACT, NO.56 WANGO-2003 OKUBA UJONGE UKWANDISA ISIVUMELWANO NO MNIKI NKOZONZO U-COMMUNICATIONS SOLUTIONS (PTY) LTD, SENKONZO EZIDIBENE NE-UPGRADE, MAINTENANCE AND SUPPORT OF OVERSTRAND MUNICIPALITY'S RADIO FREQUENCY NETWORK.</p>
<p>Notice is hereby given in terms of Section 116 (3) (a) and (b) of the Local Government: Municipal Finance Management Act, 2003 (Act 56 of 2003) that it is the intention of the Overstrand Municipality to amend the existing contract with Communications Solutions (Pty) Ltd. The proposed amendment of the contract is to provide for the extension of the agreement for a period ending 30 June 2024.</p>	<p>Kennis geskied hiermee ingevolge artikel 116(3) (a) en (b) van die Wet op Plaaslike Regering: Munisipale Finansiële Bestuur, 2003 (Wet 56 van 2003) dat die Munisipaliteit Overstrand van voornemens is om die bestaande ooreenkoms met Communications Solutions (Edms) Bpk te wysig. Die voorgestelde wysigting van die ooreenkoms is om voorsiening te maak vir die uitbreiding van die ooreenkoms vir 'n periode wat eindig op 30 Junie 2024.</p>	<p>Umsaspala wengingqi yase-Overstrand, wazisa ukuba unqwemela ukwandisa isivumelwano no- mniki nkonzo we-Communications Solutions (Pty) Ltd, oko kusenziva ngokwemimiselo yamacandelo-116(3) (a) no (b) worthetho Ilocal Government: Municipal Finance Management Act, No.56 wango-2003, Lomngweni udekwayo ngowokuba kwandisive isivumelwano esithoyo ukutze kuqhubekeke inkonzo, uyotsho nge 30 Silimela 2024.</p>
<p>Notice is hereby further given in terms of Section 21 and 21A of the Local Government: Municipal Systems Act, 2000 (Act 32 of 2000) that the local community and affected parties are invited to submit comments or representations on the proposed amendment of the agreement. Such comments or representations must be submitted by not later than Monday, 26 March 2021 at 12:00.</p>	<p>Kennis geskied verder ingevolge artikel 21 en 21A van die Wet op Plaaslike Regering: Munisipale Stelsels, 2000 (Wet 32 van 2000), dat die plaaslike gemeenskap en geaffekteerde partye genooi word om kommentaar of vertoë oor die voorgestelde wysigting van die ooreenkoms aan die Munisipaliteit te lewer. Hierdie kommentaar of vertoë moet teen nie later as Maandag, 26 Maart 2021 om 12:00 ingedien word.</p>	<p>Abantu abasuka ekuthaleni nabanye abantu abanomndla bayamnyuya ukuba bathumele izimvo zabo okanye izinto abazibhalileyo kuMaspala ngokumayela nesi sivumelwano siphakanyiswayo, oko kwenziva phambi ko 12:00, 26 Matshi 2021. Oko kwenziva ngokwemimiselo yamacandelo 21 kunye nele- 21A lomthetho Ilocal Government: Municipal Systems Act, 32 wovama-2000.</p>
<p>Comments or representations must be submitted in a sealed envelope clearly endorsed "SC1675A/2016: COMMENTS ON NOTICE OF AMENDMENT OF EXISTING AGREEMENT WITH COMMUNICATIONS SOLUTIONS (PTY) LTD" and be deposited in tender box no. 7.</p> <p>All submissions must be addressed to: The Municipal Manager Overstrand Municipality Magnolia Avenue Hermannus 7200</p>	<p>Alle kommentare of vertoë moet ingedien word in 'n versieëde kovert, duidelik gemerk "SC1675A/2016: KOMMENTAAR OP KENNINGSEWING VAN WYSGING VAN BESTAANDE OOREENKOMS MET COMMUNICATIONS SOLUTIONS (EDMS) BPK" en geplaas word in Tenderbus nr. 7.</p> <p>Alle voorleggings moet geadresseer word aan: Die Munisipale Bestuurder Tenderbus nr. 7 Munisipaliteit Overstrand Magnolielaan Hermannus 7200</p>	<p>Izimvo ezibhalileyo zibhalwe ngokucacileyo kwimvuloophu eYivini- weyo kwabhaliwa "SC01675A/2016: IZIMVO ZESAZISO UKWANDISA ISIVUMELWANO NO- MNIKI NKOZONZO U-COMMUNICATIONS SOLUTIONS (PTY) LTD" mayifakwe kwi Bhokisi yeZinki-nxabiso no. 7.</p> <p>Zonke izibhalo zithunyelwe kwi: Umphathi kaMaspala Bhokisi yeZinki-nxabiso no 7 Umsaspala weNgingqi yase-Overstrand Magnolia Avenue Hermannus 7200</p>
<p>Persons who are physical disabled or who cannot read or write but wish to participate in the process, may come during office hours to the Municipal Offices, Magnolia Avenue, Hermannus where a staff member will assist that person to transcribe that person's comments or representations.</p>	<p>Persone wat liggaanlik gestremd is of nie kan lees of skryf nie, maar aan die proses wil deelneem, kan gedurende kantoorure na die Munisipale Kantore, Magnolielaan, Hermannus kom, waar 'n personeelid hulpe sal help om die kommentaar of vertoë neer te skryf.</p>	<p>Abantu abakhubazekileyo kunye nabantu abangakwaziyo ukuthala kodwa bayangqwemela ukuthatha inkxhaba kulomaba, bayacelwa baye kwi ofisi zika Maspala eMagnolia Avenue, eHermannus apho khona banokufumana uncedo ngokubeka izimvo zabo.</p>
<p>Dean O'Neill Municipal Manager</p>	<p>Dean O'Neill Munisipale Bestuurder</p>	<p>Dean O'Neill UManejala kaMaspala</p>



Enquiries: Craig Johnson
Date: 24 March 2021

OFFICE OF THE DIRECTOR:
MANAGEMENT SERVICES

ADDENDUM – INTENT TO AMEND A CONTRACT

The parties agree to the following intention to amend the existing contract **SC 1675A/2016** with **COMSOL NETWORKS (PTY) LTD** for the **UPGRADE, MAINTENANCE AND SUPPORT OF OVERSTRAND MUNICIPALITY'S RADIO FREQUENCY NETWORK FOR A CONTRACT PERIOD ENDING 30 JUNE 2024**, which were signed between them on **20 June 2018** and record this was done freely and willingly, without any coercion whatsoever from any one party:

The parties agree to the amendment of the contract end date, regarding the abovementioned agreement to the **30 June 2024** on the same terms and conditions.

The supplier acknowledges that they do have the capacity to fulfil the obligation as set out in the terms and conditions.

The parties agree that the amendment of the contract is subject to the completion of a Supply Chain Management process, including completing a process as prescribed by section 116(3) of the Municipal Finance Management OR Circular 62 from National Treasury.

The parties further agree to commit to this amendment of contract after the date of completion of the prescribed Supply Chain Management process.

Thus done and signed at Midrand this 29th day of March 2021 in the presence of the undersigned witnesses

WITNESSES:

1. [Signature]
2. [Signature]

[Signature]
for and on behalf of N.M. Comsol Networks (Pty) Ltd
NAME: Naki Matamela
DESIGNATION / DIRECTOR: Chief Legal Officer

Thus done and signed at Hermannus this 9th day of APRIL 2021 in the presence of the undersigned witnesses

WITNESSES:

1. [Signature]
2. [Signature]

[Signature]
for and on behalf of Overstrand Municipality:
NAME: Desiree Arrison, Director: Management Services

Overstrand Municipality Evaluation in terms of the Preferential Procurement Regulations Compliance Check of Tender No. SC 1675/2016 Tender Name: Upgrade, Maintenance and Support of Overstrand Municipality's Radio Frequency Network for a contract period ending 30 June 2018			
Rank number of tenderer (in opening order)		Max Points	1
Name of tenderer			Communication Solutions (Pty) Ltd
Authority to sign bid			Authorised
Valid Tax Clearance Certificate (provide expiry date)	MBD2		*2021/07/16
TCC Number			BF8E84222K
VAT Registration (provide number)			4220266607
Income tax numbers			9634126149
Declaration of Interest	MBD4		Declared
Declaration of Past SCM Practices	MBD8		Declared
Certificate of Independent BID Determination	MBD9		Declared
Certificate for Payment of Municipal Services	MBD15		**See Notes
Municipal Account			**See Notes
OHASA			Completed & Signed
WCA Registration Number			990001049800
WCA Letter of Good Standing/proof of payment			2021/04/30
Suppliers database registration			3633
National Treasury Register for Tender Defaulters			Not Listed
National Treasury Database for Restricted Suppliers			Not Listed
CSD "in the service of the state"			Not Listed
E-Mail address			anuschca.vonbrandis@comsol.co.za
NOTES			*Valid TCS Pin on Collab **No municipal account/lease agreement for the company, Doyle BC & Thompson SC municipal accounts are stale, H Lohr and N Matamela's affidavits are not commissioned, A Ngcaba submitted proof of address from the bank, I Stevenson and Ferreira DS submitted Eskom accounts, Y Moodley submitted a Tax Invoice
Certification: It is hereby certified that the abovementioned information have been compiled from the applicable tender documents and that verifications required in terms of the Supply Chain Management Policy have been undertaken and that the recommended tenderer(s) comply in all respects, except if and where specifically indicated otherwise.			
Compiled by: (SCM Office)		Z Mayekiso	2021/04/21
		Name	Date
Verified by: (SCM Office)		J Aplon	2021/04/21
		Name	Date

Sales Quotation



Site Name: Maintenance Renewal **Date:** 2021/04/15
Address: On-site **Customer:** Overstrand Municipality
Comsol Ref: RITM TBC **Attention:** Craig Johnson
Terms of Payment: 30 x days **Telephone:** 079-309-1680

Email: cjohnson@overstrand.gov.za

Contact: Danny Ossher
Telephone: (071) 581 3690
Email Address: danny.ossher@comsol.co.za

Product:	SLA Maintenance
Mbps:	VARIOUS
Contract Term	2 x Months

Item Description	Qty	Unit price	Amount
NON-RECURRING COSTS (NRC)			
		R 0,00	R 0,00
		R 0,00	R 0,00
		SUB-TOTAL	R 0,00
		VAT	R 0,00
		TOTAL NRC	R0,00
MONTHLY RECURRING COSTS (MRC)			
Maintenance as per current SLA for 2 x months	2	R 48 167,63	R 96 335,26
		SUB-TOTAL	R 96 335,26
		VAT	R 14 460,28
		TOTAL MRC	R110 795,56

Specials Notes:

Terms: ALL PRICING SUBJECT TO PHYSICAL LOS SURVEY
 NON-STANDARD MATERIALS FOR CUSTOMERS ACCOUNT. DETERMINED UPON LOS SURVEY

Solutions:

CX:	Lead Times:	Subject To:
CX Plus:	6 - 8 Working Days	Physical LOS
CXS / CSP / CSS:	2 - 6 Weeks	Backhaul and HS availability and approvals
	2 - 6 Months	Physical LOS, ICASA and HS approvals

***Includes: Guaranteed Mbps Full Duplex uncontested, licensed capacity delivery

High Site Rentals

Licensing

All Inclusive Maintenance

Notes: Cross connect at Teraco is for customer's own account

Any purchase order resulting from this quote is subject to Comsol acceptance.

Prices are linked to the current rand dollar exchange rate, Comsol reserve the right to reconfirm our pricing should this factor change.

Comsol shall levy a charge of R1500-00 (One Thousand Five Hundred Rands) for performing the Line of Sight Survey in the event that the survey is successful as per the solution / product ordered and the client elects not to accept the Service

Acceptance Signature of Authorise Representative: _____

Date: _____

 comsol.co.za	Comsol Networks (Pty) Ltd Reg no: 2001/018371/07 Postal : PO Box 30478, Kyalami, 1684 Physical address: 152 Roan Crescent, Corporate Park North, Midrand, 1682 Vat reg no: 4220266607	
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Sales Quotation



Site Name: Maintenance Renewal
Address: On-site
Comsol Ref: RITM TBC
Terms of Payment: 30 x days

Date: 2021/04/15
Customer: Overstrand Municipality
Attention: Craig Johnson
Telephone: 079-309-1680

Email: cjohnson@overstrand.gov.za

Contact: Danny Ossher
Telephone: (071) 681 3690
Email Address: danny.ossher@comsol.co.za

Product:	SLA Maintenance
Mbps:	VARIOUS
Contract Term	12 x Months

Item Description	Qty	Unit price	Amount
NON-RECURRING COSTS (NRC)			
		R 0,00	R 0,00
		R 0,00	R 0,00
		SUB-TOTAL	R 0,00
		VAT	R 0,00
		TOTAL NRC	R0,00
MONTHLY RECURRING COSTS (MRC)			
Maintenance as per current SLA	12	R 48 167,63	R 578 011,56
		SUB-TOTAL	R 578 011,56
		VAT	R 86 701,73
		TOTAL MRC	R664 713,29

Specials Notes:

Terms: ALL PRICING SUBJECT TO PHYSICAL LOS SURVEY
NON-STANDARD MATERIALS FOR CUSTOMERS ACCOUNT. DETERMINED UPON LOS SURVEY

Solutions:

CX:	Lead Times:	Subject To:
CX Plus:	0 - 8 Working Days	Physical LOS
CXS / CSP / CSS:	2 - 8 Weeks	Backhaul and HS availability and approvals
	2 - 6 Months	Physical LOS, ICASA and HS approvals

***Includes: Guaranteed Mbps Full Duplex uncontested, licensed capacity delivery
High Site Rentals
Licensing

All Inclusive Maintenance

Notes: Cross connect at Teraco is for customer's own account

Any purchase order resulting from this quote is subject to Comsol acceptance.

Prices are linked to the current rand dollar exchange rate, Comsol reserve the right to reconfirm our pricing should this factor change.

Comsol shall levy a charge of R1500-00 (One Thousand Five Hundred Rands) for performing the Line of Sight Survey in the event that the survey is successful as per the solution / product ordered and the client elects not to accept the Service

Acceptance Signature of Authorise Representative: _____

Date: _____

 comsol.co.za	Comsol Networks (Pty) Ltd Reg no: 2001/018371/07 Postal : PO Box 30478, Kyalami, 1684 Physical address: 152 Roan Crescent, Corporate Park North, Midrand, 1682 Vat reg no: 4220266607	
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Sales Quotation



Site Name: Maintenance Renewal
Address: On-site
Comsol Ref: RITM TBC
Terms of Payment: 30 x days

Date: 2021/04/15
Customer: Overstrand Municipality
Attention: Craig Johnson
Telephone: 079-309-1680

Email: cjohnson@overstrand.gov.za

Contact: Danny Ossher
Telephone: (071) 681 3690
Email Address: danny.ossher@comsol.co.za

Product:	SLA Maintenance
Mbps:	VARIOUS
Contract Term	12 x Months

Item Description	Qty	Unit price	Amount
NON-RECURRING COSTS (NRC)			
		R 0,00	R 0,00
		R 0,00	R 0,00
		SUB-TOTAL	R 0,00
		VAT	R 0,00
		TOTAL NRC	R0,00
MONTHLY RECURRING COSTS (MRC)			
Maintenance as per current SLA	12	R 48 167,53	R 578 011,56
		SUB-TOTAL	R 578 011,56
		VAT	R 86 701,73
		TOTAL MRC	R664 713,29

Specials Notes:

Terms: ALL PRICING SUBJECT TO PHYSICAL LOS SURVEY
NON-STANDARD MATERIALS FOR CUSTOMERS ACCOUNT. DETERMINED UPON LOS SURVEY

Solutions:

CX:	Lead Times: 6 - 8 Working Days	Subject To: Physical LOS
CX Plus:	2 - 6 Weeks	Backhaul and HS availability and approvals
CXS / CSP / CSS:	2 - 6 Months	Physical LOS, ICASA and HS approvals

*****Includes:** Guaranteed Mbps Full Duplex uncontested, licensed capacity delivery
High Site Rentals
Licensing
All inclusive Maintenance

Notes: Cross connect at Teraco is for customer's own account
Any purchase order resulting from this quote is subject to Comsol acceptance.
Prices are linked to the current rand dollar exchange rate, Comsol reserve the right to reconfirm our pricing should this factor change.
Comsol shall levy a charge of R1500-00 (One Thousand Five Hundred Rands) for performing the Line of Sight Survey in the event that the survey is successful as per the solution / product ordered and the client elects not to accept the Service

Acceptance Signature of Authorise Representative: _____

Date: _____

 comsol.co.za	Comsol Networks (Pty) Ltd Reg no: 2001/016371/07 Postal : PO Box 30478, Kyalami, 1684 Physical address: 152 Roan Crescent, Corporate Park North, Midrand, 1682 Vat reg no: 4220266607	
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Annexure E
1/1

Maintenance	Year	Qty	Esc	Excluding Vat	Including Vat		
				Unit Price	Total Price	Unit Price + Vat@15%	Total Price
				Per month			
Monthly SLA ¹	2020-2021	2	4%	48 167.63	96335.26	55 392.78	110785.55
	2021-2022	12	CPI or 6% (whichever is lower)	51 057.69	612 692.27	58 716.34	704 596.11
	2022-2023	12	CPI or 6% (whichever is lower)	54 121.15	649 453.80	62 239.32	746 871.88
Total					1 358 481.33		1562253.54